



# General Membership Application

## Directory Information (Please confirm all information below)

Which industries does your company support? (select all that apply)  Folding Carton  Rigid Box  Corrugated

Company Name \_\_\_\_\_ Phone \_\_\_\_\_

How did you hear about AICC? \_\_\_\_\_

Website \_\_\_\_\_ X (Twitter) \_\_\_\_\_ YouTube \_\_\_\_\_

Physical Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Mailing Address (if different from above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

## Membership Dues Schedule & Information

AICC's membership year runs from July 1st through June 30th. Members joining throughout the membership year will pay the full dues amount and their first renewal will be prorated.

Please calculate the dues amount based on your total annual sales dollars for all company locations.

Annual Sales \$ \_\_\_\_\_ Dues Total \$ \_\_\_\_\_  
*(in millions, rounded to the nearest million)*

## How to Calculate Your Dues

Companies UNDER \$50M in Sales	Companies OVER \$50M in Sales
Dues are assessed at \$175 per million*	First \$50M are assessed at \$175 per million PLUS Remaining sales over \$50M assessed at \$65 per million**
<b>Example:</b> If your company's total annual sales are \$23M: $23 \text{ (annual sales in millions)} \times \$175 = \$4,025$	<b>Example:</b> If your company's total annual sales are \$107M: $(50 \times \$175) + (57 \times \$65) = \$12,455$
*Minimum dues are \$1,500	**Maximum dues are \$25,000

\*Overseas General Members: Please contact Patrick Moore (see info below) for dues pricing. \*\*Membership fees for AICC Canada (Ontario & Quebec) and AICC Mexico are subject to additional local membership rates.

## (PLEASE CONSIDER) Support the Foundation for Packaging Education

Funds support the development of education & training resources for those already employed in the corrugated, folding carton, and rigid box industries. Donations are tax-deductible.

### One-time donation:

\$100  \$500  \$1,000  Other \$ \_\_\_\_\_

**Multi-year pledge:** My company would like to learn more about Platinum, Gold, and Silver donor tiers...  Yes

## Payment Information

Check – Mail to:

- **Dues:** AICC — PO Box 25708, Alexandria, VA 22313

- **Donation:** Foundation for Packaging Education — PO Box 25708, Alexandria, VA 22313

Credit Card # \_\_\_\_\_

CVC \_\_\_\_\_ Exp Date \_\_\_\_\_

Signature \_\_\_\_\_

## Primary Contact

The Primary Contact is shown in AICC's public-facing online directory, receives membership renewal info, and is sent all pertinent AICC communications.)

Name \_\_\_\_\_

Email \_\_\_\_\_

Title \_\_\_\_\_

## AICC Advocate

The AICC Advocate will receive pertinent AICC communications. This contact will help to ensure AICC information reaches relevant employees/departments.)

Name \_\_\_\_\_

Email \_\_\_\_\_

Title \_\_\_\_\_

## Additional Locations Contact

Membership for all locations is included in your annual membership dues. **All employees at all member company locations have access to member benefits.**

Do you have additional locations that need to be accounted for?

Yes  No

If yes, who is the best contact to confirm directory information for each location?

Primary Contact  AICC Advocate  Other (please specify below)

Name \_\_\_\_\_

Email \_\_\_\_\_

Title \_\_\_\_\_

If you need an invoice, ACH information, or additional assistance, contact: **Patrick Moore** ([pmoore@aiccbox.org](mailto:pmoore@aiccbox.org)/703-535-1394).

**ELIGIBILITY FOR GENERAL MEMBERSHIP:** A company is eligible if (a) it is engaged in the corrugated, folding carton, or rigid box converting business; (b) sells a substantial portion of its production on the open market; and (c) is not a reporting company under the Securities & Exchange Act of 1934 and does not have any shares issued which are publicly traded. A company is in the corrugated, folding carton, or rigid box converting business only if it bears financial and legal responsibility for raw materials, plant, equipment, and personnel payroll used in substantial manufacturing activities and is responsible for the quality of the product so produced.



# General Member Products & Equipment

Company \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_

The products and services you select below will be included in your company's AICC directory listing. End-users interested in purchasing specific products or services use the directory to find providers.

**Note:** The selections made below should be location-specific. **If your company has multiple locations, please complete this page for each facility.**

## Equipment

- Bundle Breaker
- CAD Table / Plotter
- Corrugator
- Die Cutter (Platen)
- Die Cutter (Rotary)
- Digital Press
- Embossing / Debossing
- Flexo Folder Gluer
- Foam Fabricating Equipment
- Foil Stamping
- Folder Gluer
- Jumbo
- Laminator / Labeler
- Offset Press
- Preprint Web Press
- Printer Slotter
- Rigid / Set-up Machines
- Slitter Scorer
- Specialty Folder Gluer
- Windowing Machine
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

## Product Mix

- Assembled Partitions
- Auto-bottom Products
- Bag-in-Box
- Brown Boxes
- Build-Ups
- Bulk Boxes
- Carded Packaging
- Chipboard Products
- Commercial Packaging
- Contract Packaging
- Corrugated Pallets
- Cushion Packaging
- Die Cuts
- Displays
- Fan Folds
- Fibre Tubes
- Film
- Foam Polystyrene
- Foam Urethane
- Folding Cartons
- Fulfillment
- HazMat Packaging
- High Graphics Printing
- Industrial Packaging
- ISO 9000 Certification
- ISO 9001 Certification
- Jumbo Packaging
- Labeled Products
- Laminated Products
- Lithography
- Lock Bottom Products
- Microflute
- Packaging Supplies
- Partitions
- Plastic Corrugated
- Plastic Folding Carton
- Preprint Products
- Retail Ready Packaging
- Returnable Systems
- Rigid / Set-Up Boxes
- Sequencing
- Sheets (Sheet Supplier)
- Silk Screened Products
- Single-Face Roll/Sheet
- Solid Fibre
- Stock Boxes
- Trays
- Triple Wall
- Warehousing
- Wooden Boxes
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

When you invest and engage, **AICC will deliver success.**

## Key Benefits

### AICC Events



- **Two national meetings each year** — These offer various networking opportunities, educational workshops, plant tours, and thought-provoking content from industry experts and other keynotespeakers.
- **Trade Show Opportunities** — AICC, in partnership with TAPPI, hosts SuperCorrExpo and Corrugated Week.
- **Regional Meetings** — AICC offers a handful of smaller, more localized industry gatherings each year.
- **AICC Xperience** — A bi-annual educational event, focused on a specific topic.

### Education & Training



- **Packaging University** — 100+ online, self-paced courses that establish a strong foundation for industry-specific education.
- **AICC Webinars** — Build upon the foundations that Packaging University established and dive deeper into areas that are relevant to you.
- **AICC Professional Development Groups** — Where education and networking intersect. Build your network and learn from your peers – we have an advisory group for everyone in your organization!

### Informational Resources



- **AICC Technical Advisors** — Ralph Young, Tom Weber, and Doug Friel are always available to answer questions related to corrugated, folding carton/rigid box, and risk management.
- **AICC's bi-monthly magazine, BoxScore, and AICC's weekly e-newsletter, inBox,** keep you informed of association news, industry happenings, and much more.
- **AICC benchmarking reports, whitepapers, guides, and much more!**

## Next Steps

### Ensure the lines of communication are open.

- Add '@aiccbox.org' to your email safe-sender list.
- Follow 'AICC, The Independent Packaging Association' on LinkedIn to stay up-to-date.

### Engage with AICC!

- Inform all staff members that they are AICC members and have access to member benefits.
- Encourage all staff members to create a AICC profile — their personal profile is where they'll access member benefits. The profile is also what initiates AICC communications – their informative emails that come from AICC.
- Determine how your company plans to leverage AICC. Attend a '**Membership Benefits Overview — Webinar**' to get a better idea of all that is available.
- Take a course, join an advisory group, attend a meeting, or share your expertise.